Customer Centric Product / Software Development (f/m/d)

All Sales goes digital! Even the ones we can't imagine today.

The vision of haeppie

Hej. We are an innovative start-up from Munich in the seed phase. Our goal is "bold", "ambitious" and maybe a little crazy: We want to revolutionize the B2B sales process for services. We will be the first to dedicate ourselves to one of the last white spots in the buying journey for complex services: the end-to-end digitization of the B2B sales process! With a solution that is consistently focused towards the needs of the buyer, is easy to use and has achieved a status that is only known today from CRM systems or marketing automation tools. We call our baby the first smart sales assistant. We are currently working on the completion of our beta. The market launch is planned for the beginning of 2022.

Your mission at haeppie:

You will be part of the Product & Engineering team and contribute with your expertise to the continuous development of the product and the company strategy. Among other things you will be responsible for designing the best B2B Software on earth. You will work with our team to develop wireframes, designs, and prepare tickets for software development. You methodically develop questionnaires and interviews that help us better understand our customers and help move the product in the right direction. You will support the development of new features by creating and validating prototypes and play a role in planning, conducting and analyzing qualitative and quantitative user experience research. You independently implement new features - from concept to development, testing, launch, and performance measurement.

What we are looking for - Your Profile:

- You are passionate about working in a start-up and following our vision
- You have first experience with product design, product development or prototyping and agile software development
- You have a great understanding of the problems and needs of our customers
- You have excellent communication skills, are highly motivated and a strong self-starter
- You are a "hands on" type - from idea to UX prototype, to user story and design - you can handle it

What we offer - Your Benefits:

- Working with an expanding Sales-Tech Startup
- Strong Network to big Players such as Microsoft and Google
- Working with the newest hardware and modern tools
- Flexible working hours, flat hierarchies and a strong learning curve
- Remote-friendly environment
- A dynamic team of digital natives who enjoy working together on developing a SaaS tool

Send our application to:
work@haeppie.com